

New Technologies to Drive System Transformation

Using Claims Data to Assess State Initiatives:
A case study of incorporating stakeholder input

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Context

- **2010 Maryland Legislation**
 - Reaction to reports of exceptionally high patient out-of-pocket expenses for care rendered in hospital by out-of-network (OON) physicians
 - Purpose: eliminate balance billing of patients, without reducing payments to OON physicians
- **MHCC had responsibility for evaluating impact of legislation, worked with SSS to conduct evaluation**
 - Baseline analysis for CY2010
 - Assessment of changes/impact due January 2015



Use Case for APCDs “Plus”

- Able to use statewide claims database to assess impact across and within stakeholder groups of patients, providers, and payers
- What was the “plus”?
 - Enhanced data by adding field for post-implementation period
 - Allowed input from payers
 - On the data side: provided payers with preview of their data, met with each payer, and gave them chance to resubmit
 - Allowed payers to tell us what the data couldn't: administered carrier survey which gave them opportunity to express views on legislation and provide information that supplemented data limitations



Lessons Learned

- **Role of political environment and engagement of stakeholders**
- **Goes beyond using data for analysis—how to make results credible and obtain buy-in**
 - Value of contextual information
 - Importance of payer feedback on data